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## I. Shinhan Financial Group

1. Overview & History





### **About SFG**





#### **Korea # 1 Financial Institution**



Realizing highest net income among peers (6 consecutive years since 2008)

Market Cap ranked 1<sup>st</sup> place among peers (22.4 trillion as of Dec 31, 2013)





### **Successful M&A and Diversification**



Establishing the most diversified business portfolio among Korean financial groups through a series of successful M&As





### **Thorough Risk Management**



Maintaining sound asset qualities through preemptive and proactive risk management





### **Compassionate Finance**



Implementing the corporate mission of "Compassionate Finance," to grow hand in hand with our customers, shareholders and community.





# About SFG SFG at a Glance



#### Overview (As of Dec 31, 2013)



Net Income: KRW 1.9 trillion (FY 2013)

Total Consolidated Assets: KRW 311 trillion

Total Market Cap: KRW 22.4 trillion (Dec, 31, 2013)

• ROA: 0.7%

• ROE: 7.2%

13 direct subsidiaries, 18 indirect subsidiaries

Number of Employees: 24,000

Major Shareholders

- Korea National Pension Service 8.81%

- BNP Paribas Group 5.35%

- SFG ESOP 4.08%

As of Dec 31, 2013





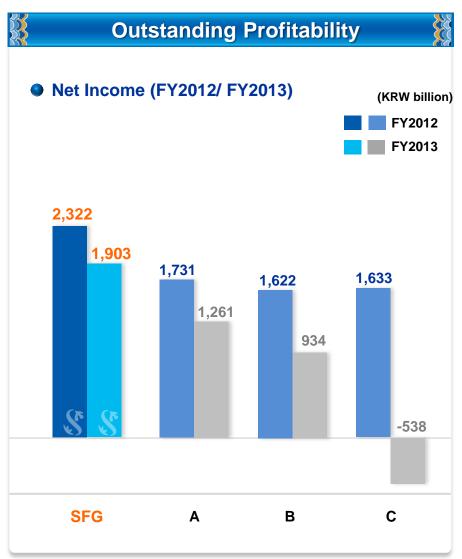
### Top 500 Banking Brands

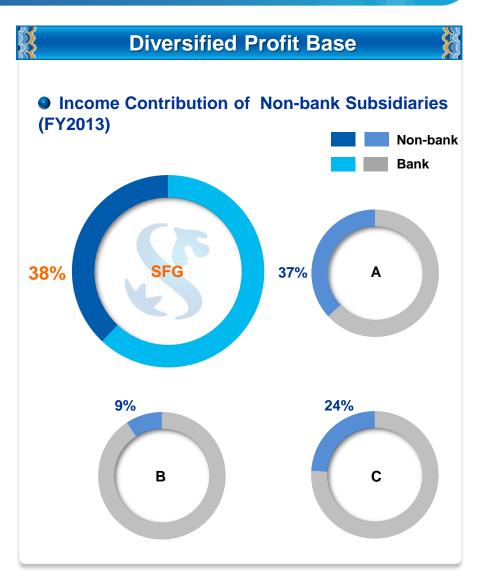
Bank Ranking	Company	Nationality	
1	Wells Fargo	us	
2	HSBC	UK	
3	Bank of America	US	
6	ICBC	China	
43	Shinhan Financial Group	Korea	
55	DBS	Singapore	
61	KB Financial Group	Korea	



# **About SFG Market Position**









# **More than 100 Years of History**





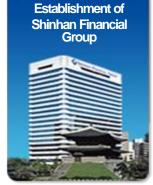
1982

Shinhan Bank was formed in 1982 with seed money by the Korean Japanese community



2001

SFG was
established in
September
immediately
followed by a
strategic alliance
with BNP Paribas
Group



2002

Shinhan Securities, then-subsidiary of SFG and Good Morning Securities were merged, strengthening brokerage business



2005

Shinhan Life Insurance joined SFG to diversify the Group's business portfolio.

Shinhan Life Insurance Joining the Group



2006

Shinhan Bank, an innovator in the industry, and Chohung Bank, a long-standing industry leader merged to become one

an affiliate of SFG and soon merged with Shinhan Card on October 1st to become the number 1 credit card company in Korea

2007

**LG Card became** 

Integration of SHB and CHB



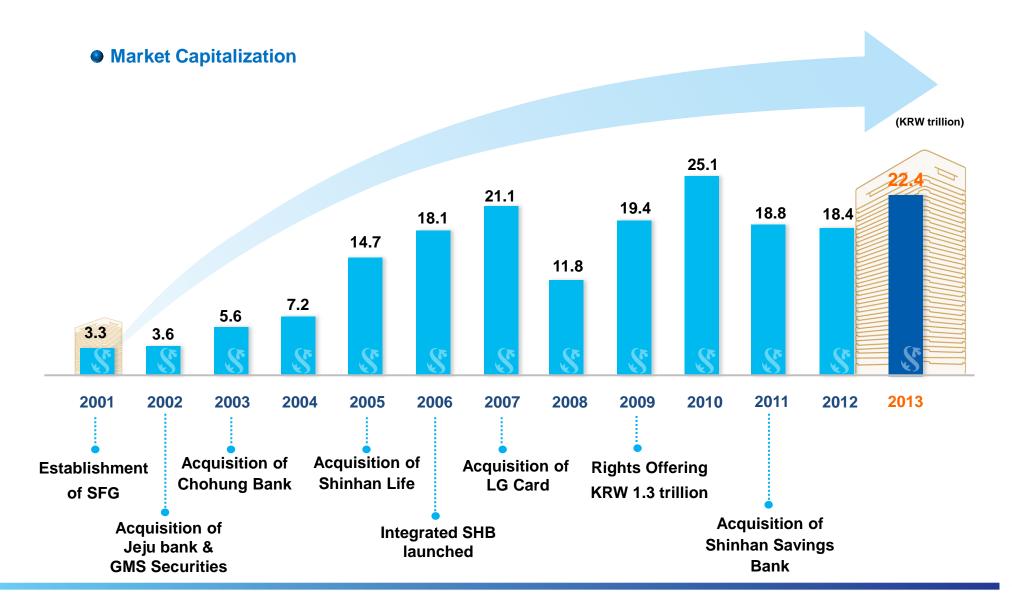
Merger of Shinhan Card & LG Card





# **About SFG Persistent Growth and M&A**





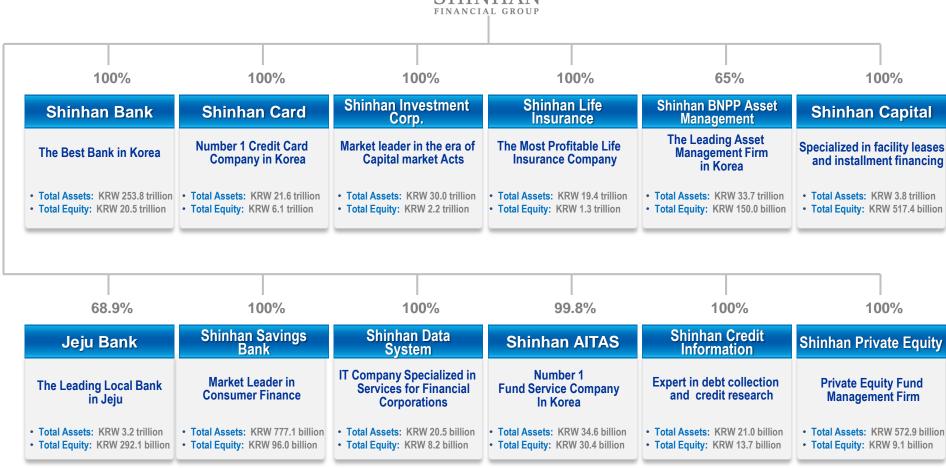


# **About SFG How SFG is Organized**



#### No. 1 Financial Group in Korea

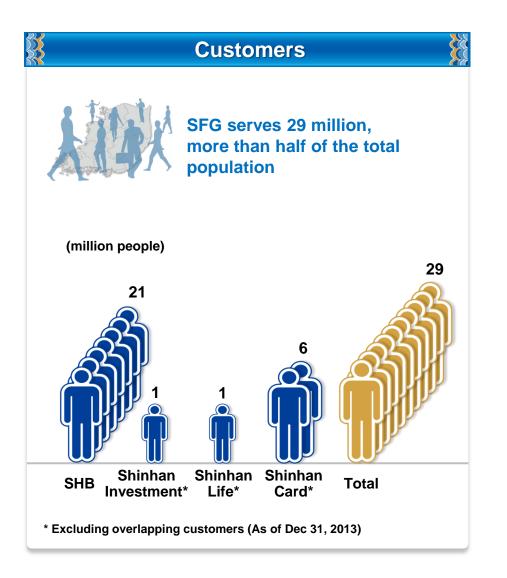


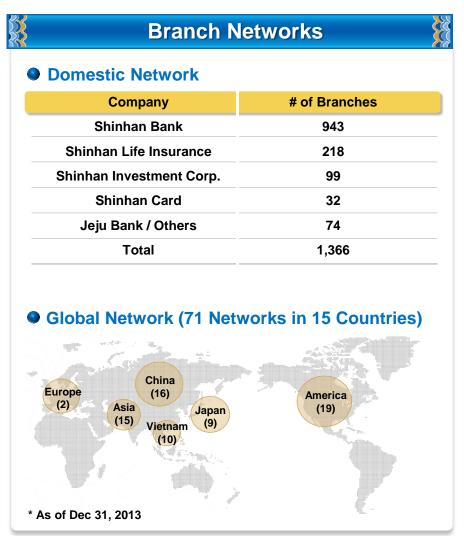




## **About SFG Customers and Networks**









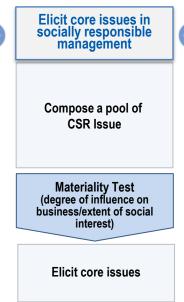
# **About SFG Social Responsibility**



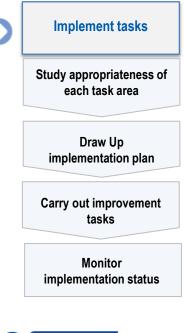
Since its establishment, Shinhan Financial Group has recognized the importance of social responsibility and has been actively engaged in various CRS activities to seek a shared growth of the Group and the society.

Evaluation
Process for
Material
Issues









Award/ Certification



- Included in DJSI World index in 2013 (First among its peers)
- Included in DJSI Asia Pacific and DJSI Korea for fifth consecutive years (Ranked 1st place among Korean banks)



- Selected Two Years Running for Global 100 Announced at the Dayos Forum
- (Ranked 30th, the Highest Ranking among All Korean Firms)



- The 2013 Corporate Governance Award Ceremony
- The only financial company to receive the Corporate Governance Award (Acquired A+ grade in evaluating ESG integration)



# **About SFG Social Responsibility Management**



Shinhan Financial Group will continually establish the foundation for sustainable growth by having all of our employees work together to make our society a better place through our financial business

#### **Management Strategy for Social Responsibility Management**

#### **Value Creation through Responsible Management**



### 1 Strategy for the Economic Sphere

- I . Creation of customer value through customer oriented management and information protection
- II. Building confidence by strengthening ethical management
- III. exercising risk management taking key social and environmental factors into account

### 2 Strategy for the Social Sphere

- IV. Building a sound corporate culture favoring job creation and the nurturing of human resources
- V . Helping the development of regional society through activities that contribute to society
- VI. Improving access to finance for those shut off from financing
- VII. Striving to work together in harmony with partner companies and support CSR activities

### 3 Strategy for Environmental Sphere

- VIII. Develop environmentally friendly products and services
- IX. Use resources efficiently and reduce environmental footprint



# **About SFG Social Responsibility: Performances**



(As of December 31, 2013)



#### **Compassionate Finance**



- Provide startup educations for 5,781 small business owners
- Provide preferential interest rates for customers who are experiencing temporary difficulties: KRW 34 billion
- Provide "New Hope Spore Loans" for customers in financial difficulties: KRW 320.5 billion
- Give preferential treatment on commission fees for under- privileged classes : 58,404 cases



### **Environmental Management**



 Acquire the international certification for energy management system (ISO50001)



- Provide financial support to green companies up to KRW 445.5 billion
- Save the social energy expense by KRW 2.7 billion through "Green Love Energy Factoring"
- Introduce deposit products that provide preferential interest rates to customers who save energy



#### **Social Contribution**



 Carry out social contribution activities by investing KRW 78.8 billion



- A total of 66,831 employees participated in volunteer works
- Enhance the working classes' accessibility to financial institutions, up to KRW 60.8 billion
- Provide financial education to 40,223 persons



### **Win-Win Management with Partners**



- Introduce an add-point systems for socially responsible companies with outstanding technology
- Ensure adequate profits through a private contract instead of lowest bidder for small scale business owners
- Exempt guarantee insurances
- Monitor the partner companies' satisfaction level on the sustainability management and social contribution activities

## I. Shinhan Financial Group

2. Shinhan Way & Core Capability

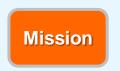






## SHINHAN WAY

"Shinhan Way" is the value system and guiding principle for all Shinhan employees' thoughts and actions.



### **Benefit the World with the power of Finance**

Compassionate Finance Sharing the Future









Respect







Change

**Excellence** 

**Ownership** 



**World Class Financial Group** 



#### **SFG Mission**

### **Compassionate Finance Sharing the Future**



### **COMPASSIONATE FINANCE SHARING THE FUTURE**

"Benefit the world from creating a virtuous win-win cycle through creative finance"

#### **METHODOLOGY**

**Through the Basic Function of Finance** 

1

Help customers achieve their goals through timely financial products and services BASIC FUNCTION OF FINANCE

Produce good returns on consigned

assets



Pursue different product, service and asset management in a new environment

**CREATIVE FINANCE** 

## ORIENTATION Benefit the World

SHINHAN VALUE CUSTOMER
VALUE
• Retall
• Corporate

**>** 

SOCIETAL

Seek mutual growth with customer, Shinhan and societal value

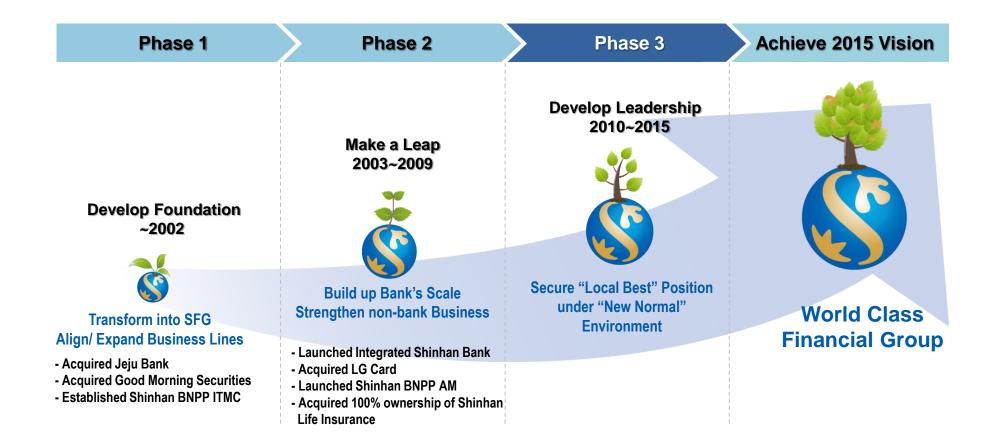
**VIRTUOUS WIN-WIN CYCLE** 





### **Group Vision**

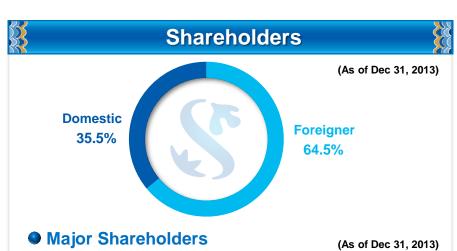
Since its inception, SFG has strived to accomplish balanced growth between bank and non-bank businesses, to create new value by identifying new growth drivers and further differentiating our business model and, to become a world class financial group with global competence in talent and infrastructure.





# SFG Capability Stable Corporate Governance





Ownership %
8.81
5.35
4.08
3.61
2.56
2.03
1.92
1.27
1.26
1.17

### Management





#### **Dong Woo Han**

- Chairman & CEO
   Shinhan Financial Group (incumbent)
- Main Work Experience 2007 – Vice Chairman,

Shinhan Life Insurance 2002 – CEO, Shinhan Life Insurance 1999 – Vice President, Shinhan Bank

#### Jin Won Suh

- President & CEO, Shinhan Bank (incumbent)
- Non-executive Director, SFG (Incumbent)
- Main Work Experience
   2007 CEO, Shinhan Life Insurance

2006 - Deputy President, Shinhan Financial Group

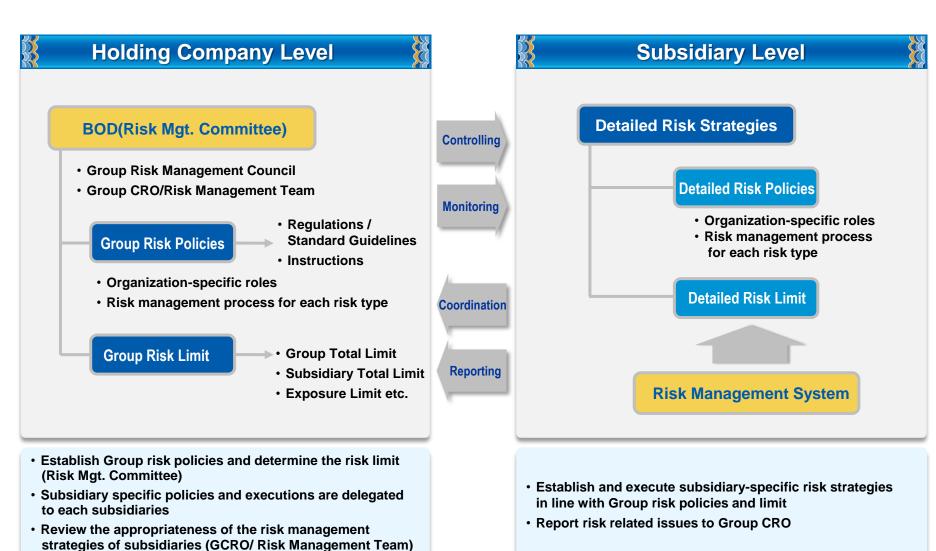
2004 – Deputy President, Shinhan Bank





# SFG Capability Thorough Risk Management

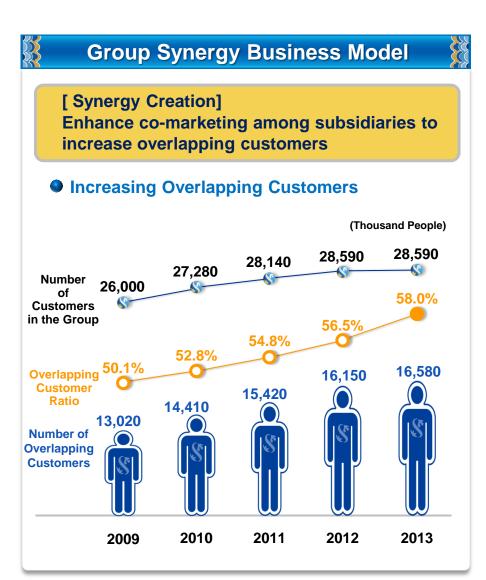






# SFG Capability Group Synergy Creation





### **Synergy Creation Activities and Programs**



#### **Increase Overlapping Customers**

- Enhancing Customer Relation Management
- Among 28,590 thousand, 16,580 are overlapping (2013)

#### **Enhancing Co-marketing**

- Co-marketing by investing the Group's common resources
- Co-marketing through the Group's external partners

#### **Hybrid Financial Instruments**

- Co-developing and selling hybrid financial products such as S-More Point account/card and FNA

#### **Cross-selling Synergy Products**

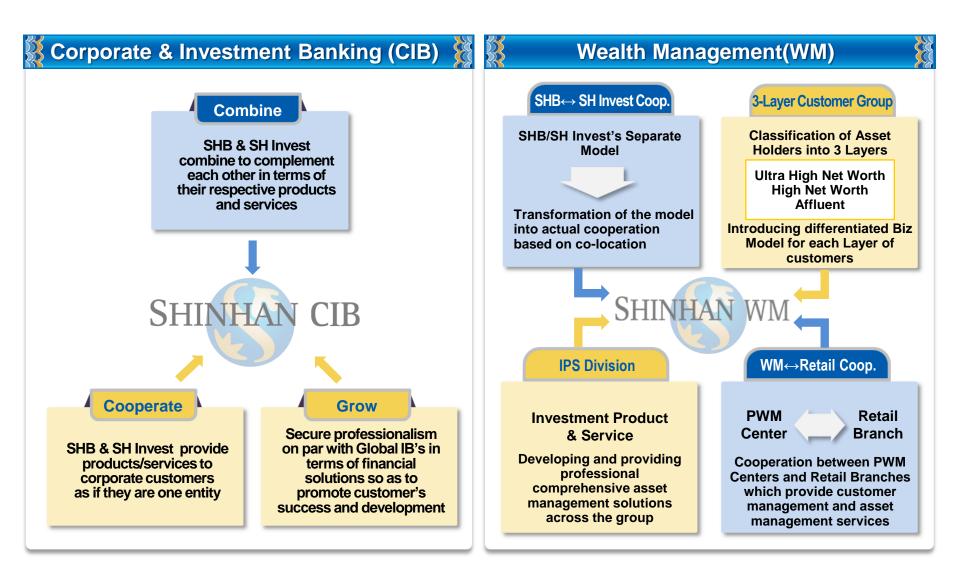
 Non-bank products such as credit card, mutual fund, bancasurance, and FNA are cross-sold via the sales channels of Shinhan Bank

#### **Referral of Customers**

- Introduce customers to sister companies
- Shinhan Bank makes a referral of its corporate customers to Shinhan Investment for IPO services.







## I. Shinhan Financial Group

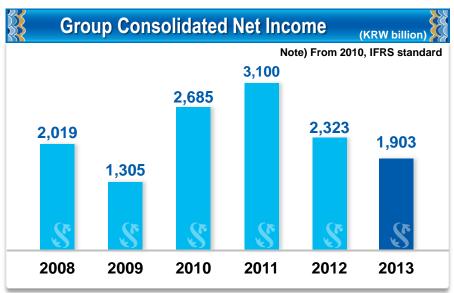
3. Financial Highlights

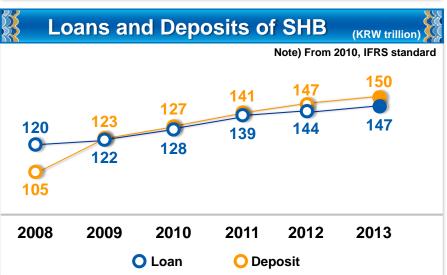


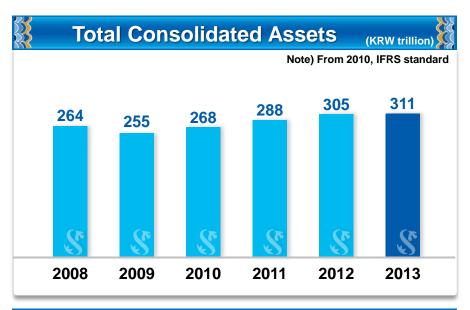


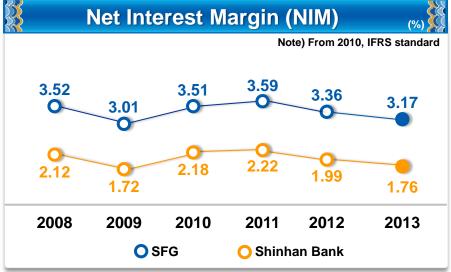
# **Shinhan Financial Group Financial Highlights**







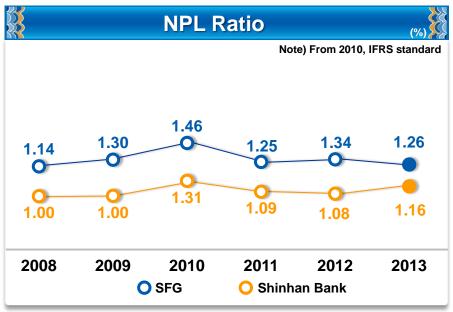


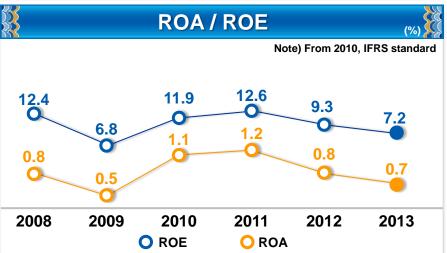


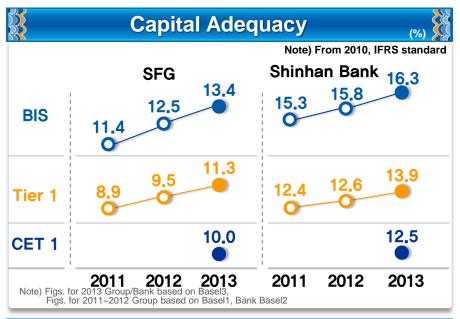


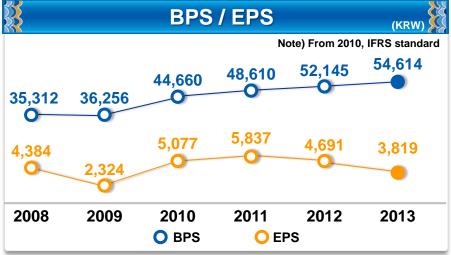
# **Shinhan Financial Group Financial Highlights**











## **II. Companies in the Group**

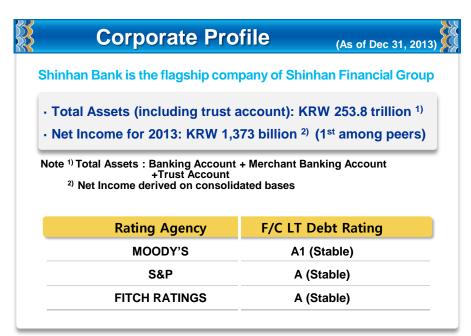
1. Shinhan Bank

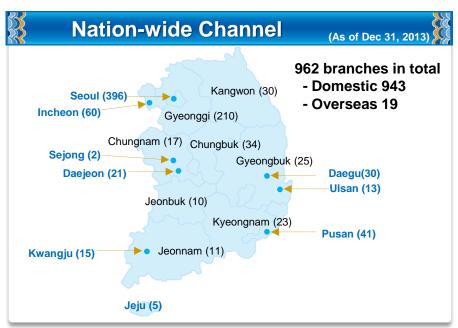


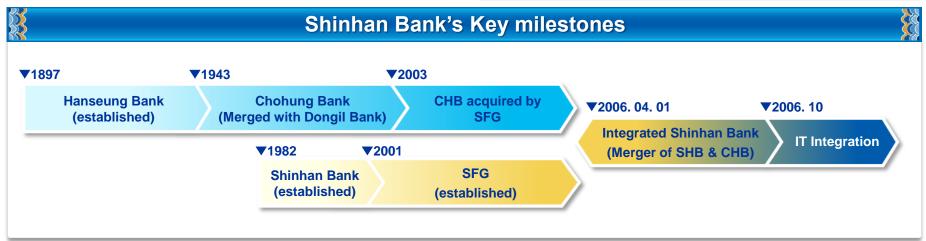


# Shinhan Bank Company Overview







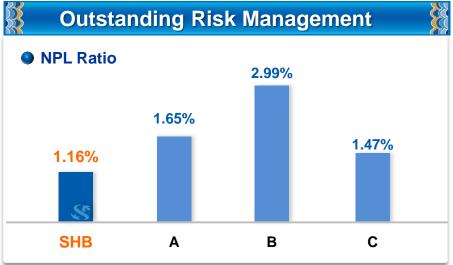


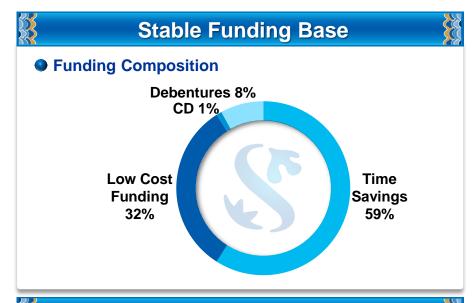


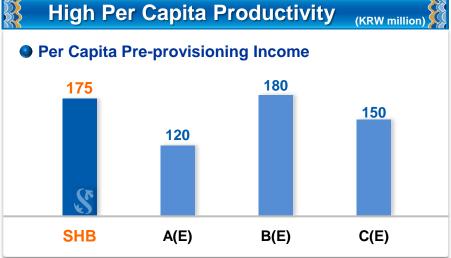
# Shinhan Bank Competitive Edge (as of Dec 31, 2013)







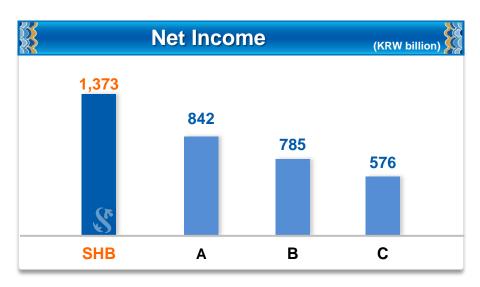


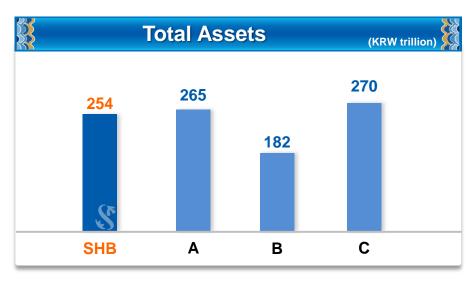




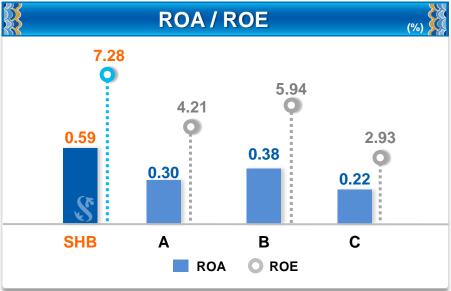
# Shinhan Bank Market Position (as of Dec 31, 2013)







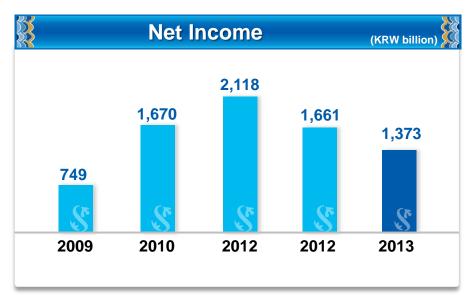




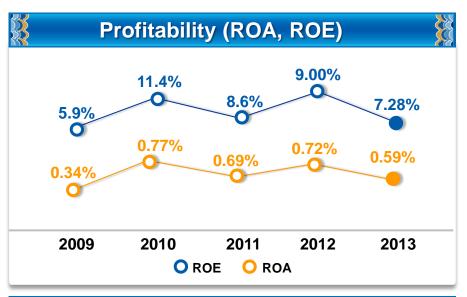


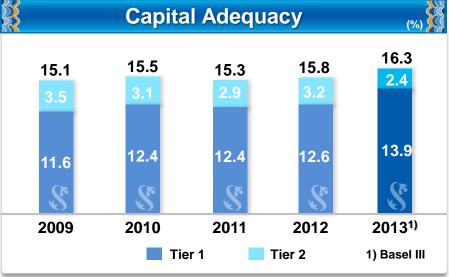
# Shinhan Bank Financial Highlights (as of Dec 31, 2013)











## **II. Companies in the Group**

2. Shinhan Card





# Shinhan Card Company Overview





### **Number 1 Credit Card Company in Korea**



Shinhan Card is the No. 1 credit card company in Korea which encompasses the strengths of both the credit card division of a bank as well as an independent credit card company.

Merits of Credit Card Division under Bank

- Benefits of the bank credit rating and deposits
- Attract new customers through the bank's channels



#### SHINHAN CARD

- Retains efficient decision making process, marketing expertise and independence
- Benefits from the high credit rating of SFG and Shinhan Bank as well as direct liquidity access
- Utilize Shinhan Bank's distribution channels to attract new customers

- Ability to focus on the card business only with greater expertise
- Efficient decision-making process
- Active marketing activities

Merits of monoline Credit Card

Company

### **Shinhan Card's Corporate Milestone**



1987

June 2002 •

Jan. 2004

**April 2006.** 

Dec. 2006

Mar. 2007

Oct. 2007

Aug ~ Dec. 2008

Oct. 2012

Received approval for credit card biz

Former SHC spun-off from Shinhan Bank

LG Card separated from LG Group

Chohung Card merged with former SHC SFG signed MOU on LG Card acquisition

LG Card became a subsidiary of SFG

Integration of LG Card and former SHC August: IT integration December: Integration of Labor Unions Open Next Generation IT System

Incorporation of LG Card and former Shinhan Card

**Expansion of Business** 

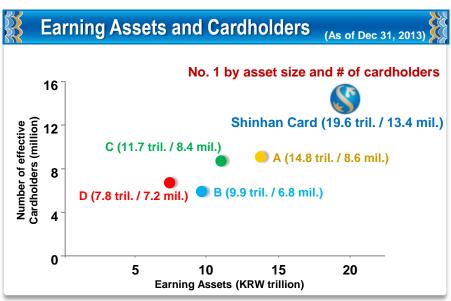
**LG Card Acquisition** 

**Integrated Growth Platform** 

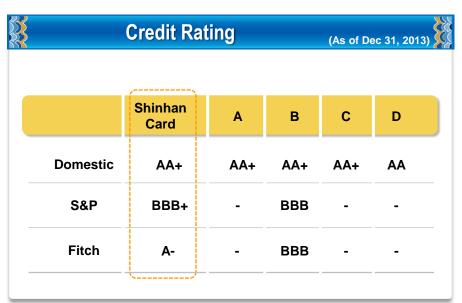


# Shinhan Card Market Position





Market Share I	oy Credit	Purchase	e Volume	(As of Dec 31,	2013)
22.3 %	14.8%				
		14.4%	13.9%	8.4%	
Shinhan Card	A	В	С	D	

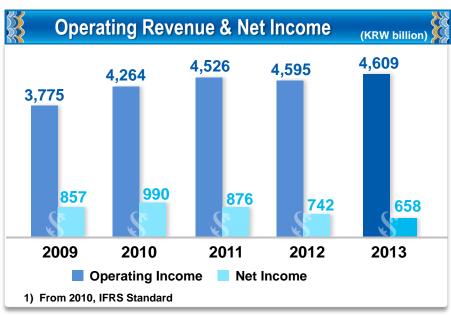


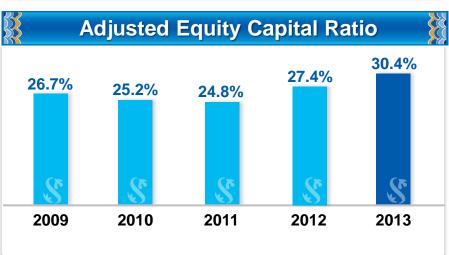


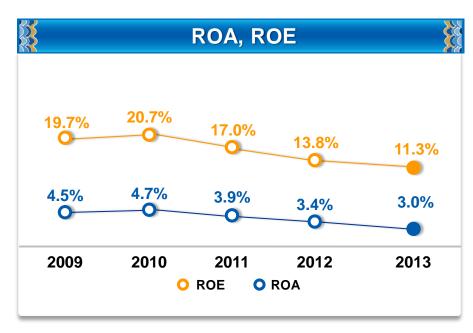


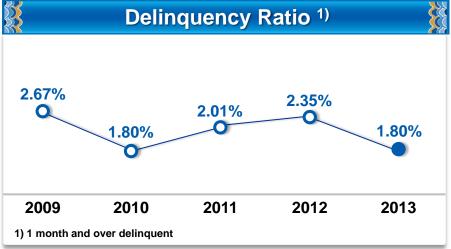
# **Shinhan Card Financial Highlights**











## **II. Companies in the Group**

3. Shinhan Investment Corp.





# **Shinhan Investment Corp. Company Overview**





#### **Overview**

#### Company Overview

Good Morning Shinhan Securities changed its name to 'Shinhan Investment Corporation' to respond to the changes in the financial environment incurred by the enactment of the Financial Investment Services and Capital Market Act.

#### Key Milestones

1973.	Incorporation of Hyosung Securities
1983.	Renamed to Ssangyoung Securities
1999.	Renamed to Good Morning Securities
2002. 04	SFG acquired a 31.7% share of Good Morning Securities
07	Good Morning Securities was merged with Shinhan Sec.
08	renamed to Good Morning Shinhan Securities ("GMSH")
2004. 12	SFG acquired the remaining shares of GMSH
2007. 05	Overseas subsidiary in Hong Kong incorporated
2009. 08	Changed the company's name to 'Shinhan Investment
	Corporation'
2010. 06	Opened Ho Chi Minh office In Vietnam



Note 1) Net income decreased due to large provisioning against PF loans 2) Since CY2011, IFRS was applied.

CY2009 CY2010 CY2011 CY2012 CY2013

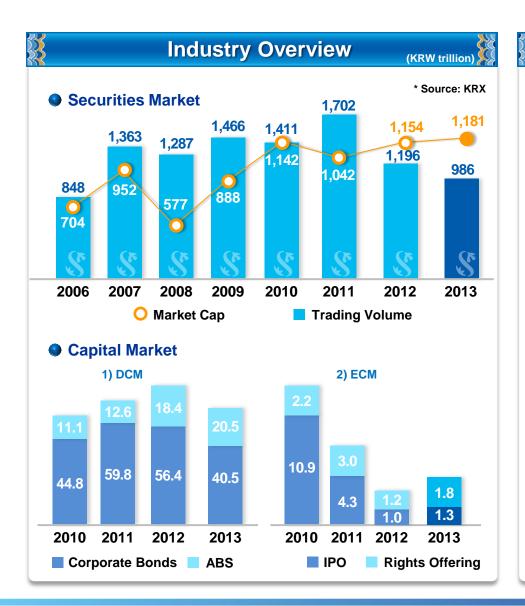
Year	Total Assets (KRW billion)	Total Equity (KRW billion)	No. of Branches 1)	No of Customers (thousands)
2008	7,316	1,710	87	1,479
2009	7,552	1,766	86	1,596
2010	9.540	1.898	88	1.714
2011	12,166	2,118	89	1,810
2012	16,465	2,178	91	1,926
2013	19,098	2,236	93	2,079

Note 1) Excluding branches collocated within Shinhan Bank branches but, PWM branches were included



# **Shinhan Investment Corp. Industry Overview & Market Position**





#### Market Position

#### Market Share for Brokerage Business

	CY 2011	CY 2012	CY 2013
Equities	4.4% (9)	4.9% (5)	6.0% (3)
Futures	8.4% (1)	6.7% (1)	7.1% (2)
Options	6.0% (2)	4.9% (4)	3.5% (5)

<sup>\* ()</sup> represents the ranking in the industry

#### Ranking of IB Business

	CY 2011	CY 2012	CY 2013
IPO	(7)	(8)	(N/A)
Corporate Bonds	(5)	(5)	(5)
ABS	(10)	(8)	(2)

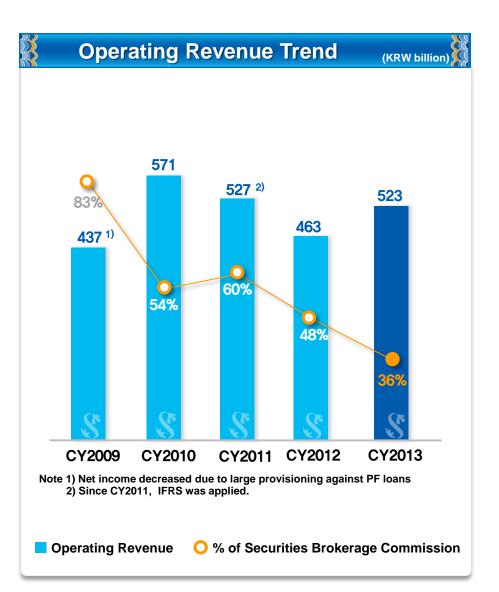
<sup>\*</sup> Source: The Bell

<sup>\* ( )</sup> represents the ranking in the industry



# Shinhan Investment Corp. Operation & Strategies





# Management Strategy



 Expand our customer base through differentiation in products and services

#### **Migration to Asset Management-based Businesses**

- Bring a substantial upgrade to our product and services
- Diversifying in channels such as smart finance and on face-to face mediums
- Increasing our asset management capability

#### **Completion of the Sales and Trading Models**

- Expand our customer base with stronger product development
- Increase asset management returns by enhancing our investment skills and capabilities
- Systematically increase risk management capabilities

#### **Increasing WM/CIB Competitiveness**

- Upgrade WM channels and Increase its profitability
- Develop the expertise of IPS Division
- Expand our IB customer base by building IB track records
- Develop CDP programs for IB RMs and PMs
- Secure product competitiveness in IB and diversify profit sources

### **Strengthening Surviving Capabilities in case of Emergencies**

- Increase operational efficiency in organizations, functions and HR
- Make process improvements and IT innovation
- Implement compassionate finance and improve brand images
- · Overhaul our synergy system,

# **II. Companies in the Group**

4. Shinhan Life Insurance





# Shinhan Life Insurance Company Overview





# **Overview**

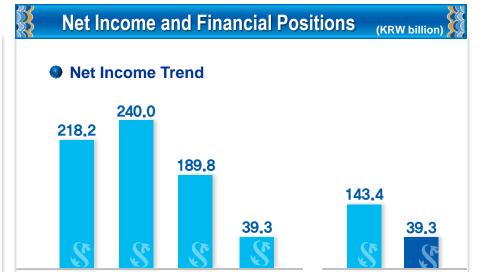


### Company Overview

Shinhan Life Insurance provides sophisticated insurance and financial services that meet diversified customers' needs helping customers fulfill their dreams.

### Key Milestones

1990. 01	Shinhan Life Insurance established
1997. 01.	Tele-marketing initiated
2003. 09	Bancassurance initiated
2003. 10	First to develop and introduce Children CI insurance
2005. 12	Joined SFG as a subsidiary
2006. 07	Launched Financial Full-service named as  "TopsClub" for the first time in the industry
2007. 10	Launched automated insurance payment service for the first time in the industry
2013. 05	Acquired AAA, the best grade for Insurance solvency for 6 consecutive years
2013. 07	Received the Grand Prize in the Best Korea service Company (Korean Standards Association)
2013. 10	Awarded the Excellence Prize in the Knowledge Category by Prime Minister (Ministry of Security & Public Administration)
2013. 10	Received the Grand Prize in the Best Customer Satisfaction
	management Company Category (Korea Management Association)



FY2010	FY2011	FY2012	FY2013 <sup>1)</sup>
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3Q FY12 3Q	<b>FY13</b>	
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(KRW billions)	FY2010	FY2011	FY2012	FY2013 <sup>2)</sup>
Distributors <sup>2)</sup>	8,519	9,325	11,621	11,085
YoY(%)	-13.9	9.5	24.6	-4.7
Insurance Premium <sup>4)</sup>	3,925	4,210	5,149	3,532
YoY(%)	24.6	7.3	22.3	-7.6
Total Assets	12,571	14,682	17,766	19,385
YoY(%)	20.4	16.8	21.0	14.4

<sup>1)</sup> Due to changes in Fiscal Year, FY2013 includes 9 months starting from April 1, 2013 to Dec 31, 2013

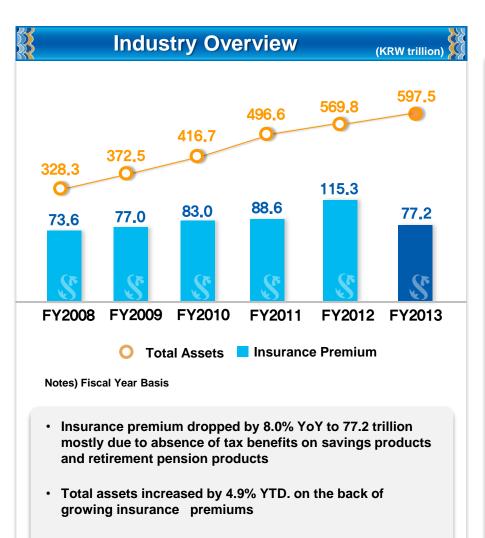
<sup>2)</sup> Calculated on a Year-on-Year basis

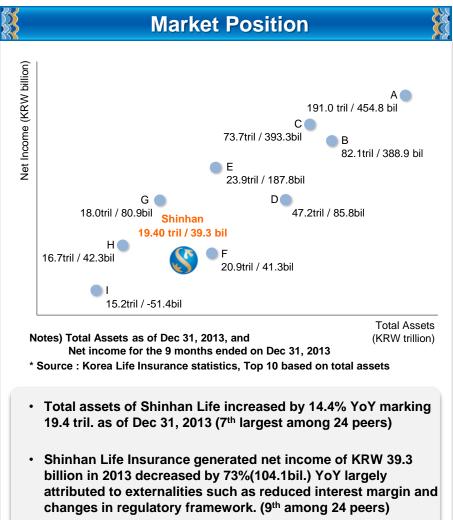
<sup>3)</sup> Includes financial planners and agents



# **Shinhan Life Insurance Industry Overview & Market Position**









# **Shinhan Life Insurance Financial Highlights**



# Condensed Income Statements

(KRW b	illion)	FY2010	FY2011	FY2012	FY2013
Ins	Insurance Margin	1,460.4	1,555.1	2,181.4	1074.7
Insurance	Premium Income	3,469.4	3,607.5	4,585.5	3,033.3
Се	Claims Paid	2,009.0	2,052.4	2,404.1	1,958.6
Net Inv	estment Income	534.1	618.8	694.5	505.9
Policy	Reserve (△)	1,745.0	1,901.1	2,678.8	1,557.8
Operat	ting Income	249.5	272.8	197.2	22.8
Non-operating Income		37.7	40.2	42.1	28.3
Net Income before tax		287.2	313.0	239.3	51.1
Net Inc	come	218.2	240.0	189.8	39.3

# **Policies in Force**

(KRI	W billion, %)	FY2012	%	FY2013	%
	Individual Insurance	94,094	98.6	95,618	98.6
Ger	Pure Endowment	9,739	10.2	10,447	10.8
General	Against Death	69,153	72.4	70,270	72.5
Acc	Endowment	15,203	16.0	14,901	15.3
Accounts	Group Insurance	1,174	1.2	993	1.0
S	Sub total	95,268	99.8	96,611	99.6
Sep	parated Account	200	0.2	349	0.4
Total		95,469	100	96,960	100

# **Condensed Balance Sheets**

(KRW	billion)	FY2010	FY2011	FY2012	FY2013
	Cash & Equivalents	775	864	1,253	917
Gel Acc	Securities	6,142	6,647	9,136	10,541
General Accounts	Loans	2,527	3,059	3,677	4,160
vs —	Others	1,338	2,332	1,745	1,659
Separ	rated Account	1,789	1,779	1,955	2,109
Total	Assets	12,571	14,682	17,766	19,385

# **Key Financials** 1)

(%)	FY2010	FY2011	FY2012	FY2013
Solvency Ratio <sup>2)</sup>	361.4(6)	309.0(6)	287.8(5)	253.1(5)
ROA	1.90(2)	1.70(2)	1.13(1)	0.28(7)
ROE	22.60(1)	20.70(1)	13.98(1)	3.89(7)

- 1) Numbers in ( ) indicate ranking among Top 10 players
- 2) Solvency Ratio is RBC based.

# **II. Companies in the Group**

**5. Shinhan BNPP Asset Management** 





# Shinhan BNPP Asset Management Company Overview





# **Your Investment Partner, Shinhan BNPP AM**



Shinhan BNP Paribas Asset Management was launched in January 2009 through an integration of two outstanding asset management companies; SH Asset Management, specialized in investment in domestic equities and bonds, and Shinhan BNP Paribas Trust Investment, whose specialty was foreign equity funds.

We are trying our very best to pursue our utmost goal of 'customer satisfaction' on the back of global standard investment know-how, efficient system and the best crew in our investment team.

## Overview

(As of Dec 31, 2013)

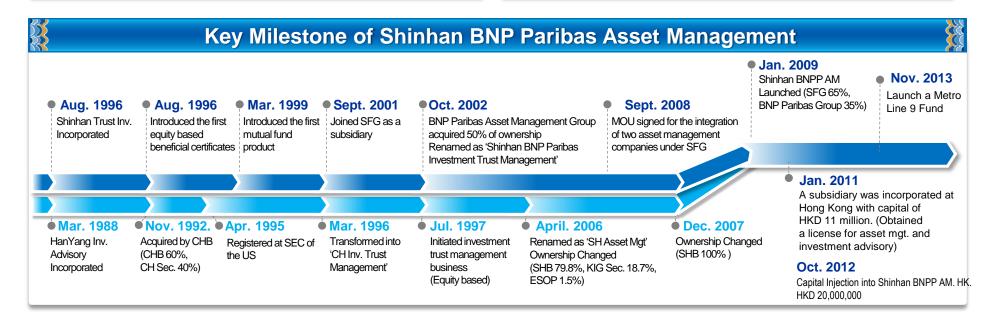
• Incorporation : August 26, 1996

· Paid-in Capital: KRW 75.4 billion

• Employees: 173

Major Shareholders: SFG(65%), BNPP IP (35%)

AUM: KRW 33.5 trillion (including discretionary accounts)

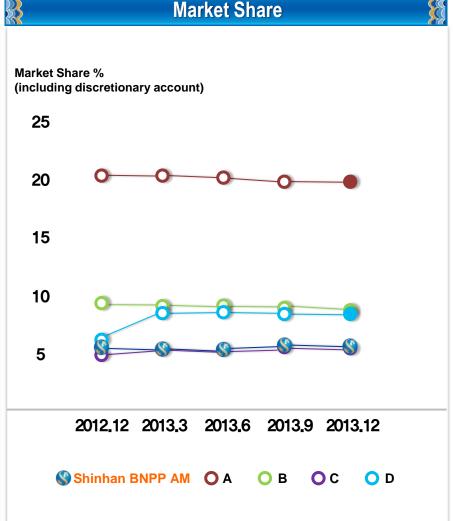




# **Shinhan BNPP Asset Management** Financial Highlights & Market Position & Shinhan Financial Group



#### **Financial Highlights** CY 2010 CY 2011 CY 2012 (KRW billion) CY 2009 CY2013 Condensed IS 115.2 119.2 109.8 102.5 98.0 **Operating Revenue** 71.6 65.5 61.7 59.2 58.0 **Operating Expense** 25 SG&A 42.8 35.7 38.2 38.6 37.9 **Operating Income** 43.6 53.7 48.1 43.3 40.1 **Net Income** 31.7 39.7 35.0 31.3 31.5 20 **Condensed BS Total Asset** 168.0 172.1 170.7 168.9 169.6 **Total Equity** 140.9 147.2 146.3 145.7 140.0 15 **Key Financial Indications** ROE 23.28% 27.59% 23.89% 21.44% 22.49% **ROA** 18.18% 23.38% 20.45% 18.43% 18.55% **Cost-Income Ratio** 49.54% 39.93% 44.26% 47.13% 48.60% 10 (KRW billion) 119.2 109.8 5 102.5 98.0 47.1% 48.6% 44.2% 39.9% 2010 2011 2012 2013 Operating Revenue Net Income Cost-Income Ratio



# **II. Companies in the Group**

6. Shinhan Capital





# Shinhan Capital Company Overview





## **Profile**



#### Overview

- Incorporation Date: April 19, 1991
- Shareholders' Equity: KRW 519.8 billion (Paid in Capital: KRW 180 billion)
- Total Assets: KRW 3.8 trillion
- Networks: Headquarter (Seoul) /
  Branches (Gangnam, Yeouido, Busan, Ansan, Daejeon)
- Key Milestones

1991. 04	Incorporation of Shinhan Capital
2005. 11.	Selected as the fund of funds mgt. company for SMBA
2006. 11	Rating upgrade (A+ → AA-)
2007. 12	Assumed Shinhan Card's Corporate leasing assets
2010. 05	Selected as Investment Trust Management Agency for KoFC Fund to foster New Growth Driver Corporation
2012. 12	Opened Yoido Financial Center

#### Business

- · Leasing in relation to ships, medical instruments, and other PP&Es
- Installment Financing / Venture Capital / Corporate restructuring financing
- Real Estate PF / Loans / Factoring, etc.





# No.1 credit-specialized financial company in Korea leading the financial market

Shinhan Capital's mid-to-long term corporate vision is 'No.1 credit-specialized financial company in Korea leading the financial market.' This vision is in line with SFG's vision of 'World Class Leading Financial Group' and its strategic objective of 'establishing Korea No. 1 (Local Best) Financial Brand" by 2015. For the year 2013, we set our strategic objective as 'Change for the Future; Overcoming the Crisis and Securing Future Competitiveness.' In this regard, we have been pursuing 3 core business strategies such as 'establishing solid business line, strengthening market responding capability, and overhauling the system and infrastructure.

## 2015 Target

(KRW billion, person)

(KRW billion)	2012	2013	2015	CAGR
Total Assets	3,526.2	3,772.4	4,240.0	3.8%
Net Income	4.7	50.4	55.5	1.7%
ROA	0.1%	1.4%	1.3%	
No. of Employees	155	165	195	



# **Shinhan Capital** Financial Highlights & Market Position & Shinhan Financial Group



Fir	nancial	High	lights	;	
(KRW billion)	2009	2010	2011	2012	2013
Condensed B/S					
Total Assets	3,652.0	3,734.7	3,518.3	3,526.2	3,772.4
Total Liabilities	3,253.8	3,288.3	3,037.9	3,053.9	3,252.6
Total Shareholders' Equity	398.2	446.5	480.4	472.3	519,8
(Paid in Capital)	180.0	180.0	180.0	180.0	180.0
Condensed P/L					
Operating Revenue	449.0	403.4	365.9	376.3	319.7
Operating Income	51.5	52.9	67.4	3.9	65.4
Net Income	38.4	40.1	51.1	4.7	50.4
Key Financial Indicators					
ROE	10.1%	13.0%	11.0%	1.0%	10.2%
ROA	1.0%	1.5%	1.4%	0.1%	1.4%
Capital Adequacy Ratio	13.2%	14.2%	14.5%	15.0%	15.1%
NPL ratio	2.2%	2.4%	2.2%	3.0%	2.2%
Total Assets	KRW trillion)	<ul><li>No</li></ul>	et Incom	ie (KRI	<i>N</i> billion)
3.7 3.8 3.5 3.	3.8 S	38.4	40.1 \$	4.7	50.4
2009 2010 2011 20	12 2013	2009	2010 20	11 2012	2013





- 7. Jeju Bank
- 8. Shinhan Savings Bank
- 9. Shinhan Data System
- 10. Shinhan AITAS
- 11. Shinhan Credit Information
- 12. Shinhan Private Equity



# Jeju Bank Company Overview





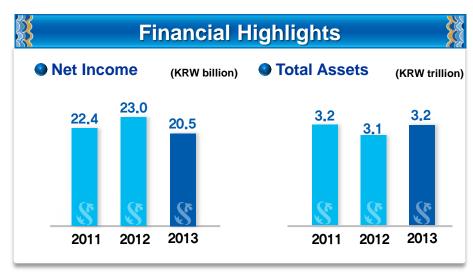
## **Profile**

#### Overview

Incorporated in Jeju Island in 1969, Jeju Bank had been posting healthy growth amid strong support of the Jeju residents, playing a central role in the development of the Island's local economy.

- Major Shareholders: SFG (68.88%), KDIC(16.38%)
- · Shareholders' Equity: 292.1billion
- Total Assets: KRW 3.2Trillion
- Networks: total of 39 branches and sub-branches (36 in the Jeju region)
- Market share in the Jeju region: 33% of deposits and 27% of loans
- Key Milestones

1969. 03	Cheju Bank (Ltd) founded
1972. 12	Shares listed on the Korean Stock Exchange
2002. 05	Became subsidiary of Shinhan Financial Group
2009. 10	Launched pension fund operations
2010. 08	Launched smartphone banking service
2012. 12	Commended by the Minister of Public Administration
	and Security of the Republic of Korea for best CSR
2013. 12	Awarded the Korea Nanum Prize by the Minister of Health & Welfare







# Shinhan Savings Bank Company Overview



## **Profile**



Shinhan Savings Bank was launched on April 1, 2013 following the merger of ShinhanSavings Bank(established December 2011) and Yehanbyeol Savings Bank(established November 2012)

- · Shareholders' Equity: 96.0 billion
- Total Assets: KRW 777.1 billion
- Networks: 8 branches (Seoul metropolitan area)
- Key Milestones

2011. 12	Acquired a savings bank licenses and changed its name to Shinhan Savings Bank upon joining Shinhan Financial Group
2012. 01	Launched business operations
2013. 01	Yehanbyeol Savings Bank joined the Shinhan Financial Group
2013. 04	The former Shinhan Savings Bank and Yehanbyeol Savings Bank were merged and a new Shinhan Savings Bank was launched





# Shinhan Data System Company Overview



# Profile

Company Overview(As of Dec 31, 2013)

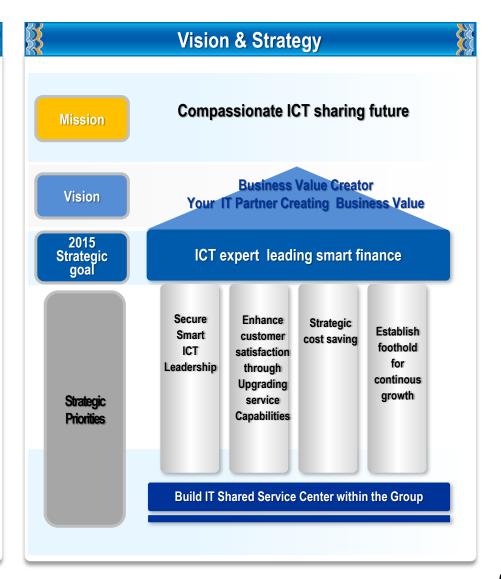
Sine establishment in 1991 as a specialized financial IT company, Shinhan Data System has been reinforcing generation of IT synergies within Shinhan Financial Group and offering the best-of-its kind financial IT services to its customers.

- Incorporation Date: May 13, 1991
- · Shareholders' Equity: KRW 8.2 billion
- Total Assets: KRW 20.5 billion
- Key Milestones

1991. 05	Shinhan System( Ltd.) established
2003.10	Changed its name to Shinhan Data System (Ltd.)
2005. 09	Operation of Group Electronic Data Processing Center commenced
2009. 10	Operation of Shared Service Center providing SFG's group IT infrastructure
2010. 01	Joined SFG as a subsidiary
2012. 11	ISO/IEC 20000 (services management), BS 100012 (individual information protection)certification acquired
2013.02	Established(Constructed) a total systems for the Credit

### Business Scope

- SI(System Integration), SM(System Management)
- ITO(IT Outsourcing), BPO(Business Process Outsourcing)
- IT consulting business





# Shinhan AITAS Company Overview





### **Profile**

### Company Overview(As of Dec 31, 2013)

Shinhan AITAS, founded in June 2000, is the best fund service specialty provider with unparalleled market competitiveness and the largest domestic market share. Shinhan AITAS provides general fund related administrative services as well as comprehensive system for asset management, including Accounting System, Trading System, and Asset Management System.

- Incorporation Date: June 15, 2000
- · Shareholders' Equity: KRW 30.4 billion
- Total Assets: KRW 34.6 billion
- Key Milestones

2001. 03	Launched the first stock trading system in this business field
2007. 09	Achieved KRW 100 trillion of custody assets
2009. 06	Developed overseas public disclosure system
2012. 11	Joined Shinhan Financial Group as a subsidiary
2013. 01	Launch a next generation trading system

### Business Scope

- Accounting services relating to Funds and beneficiary certificates
- Delivery and operation of trading systems for the management of funds and beneficiary certificates
- Provision and operation of systems for fund and beneficiary certificates performance analysis
- · Consulting on financial systems and their construction

## Domestic & Global Market Share



### Domestic Market (No. 1)

- No. of operating agreements with companies
- No. of Funds under Management
- Assets under administration







45 (Out of a total of 85)

13 EFA

4,950(Out of a total of 10,807)

KRW 114 trillion (Out of a total of KRW 328 trillion)

### Global Market (No. 12)

Ranked 12th globally for Assets under administration according to fundservices.net



179

2477



# Shinhan Credit Information Company Overview





## **Profile**



Shinhan Credit Information Co. was established on July 8, 2002 with the full financing of KRW 3 billion in paid-in capital by Shinhan Financial Group. As the Company's main business is credit investigation, it plans to centrally manage all bad credit of the Group's subsidiaries to create operational synergy and is thus expected to play a central role in strengthening the financial soundness of the Group.

• Incorporation Date : July 8, 2002

Shareholders' Equity: KRW 13.7 billion

Total Assets: KRW 21.0 billion

Key Milestones

2002. 08.	Acquired credit information business license from FSC
2002. 09.	Commenced credit information business operations (Administering the credits of the group companies)
2007. 07.	Launched credit management of former LG credit card after Acquisition
2009. 01.	Launched credit management of KAMCO's credit recovery fund
2011. 07.	Launched business assisting in administering UAMCO's assets
2013. 02.	Commenced business assisting in administering the assets of the KDIC
2013. 08.	Commenced credit management of KAMCO's National Happiness Fund
2014. 03	Commenced credit management of KAMCO's Hope Fund

### Business Scope

- · Debt collection and credit reporting
- Civil application/petition services, Receiving documents as an agent and CRM operation
- Operations in support of the National Happiness Fund





- Credit under management : KRW 2~3 trillion
- Sales volume of credit research: KRW 2.8 billion
- Launched application/petition services and CRM operation starting from 2012

Public Credit

Group

**Companies** 

- Credit under management : KRW 3~4 trillion
- Amount administered in asset management assistance business: KRW 14 billion
- Launched supporting business for the National Happiness Fund in 2013

External Credit

- Credit under management : KRW 1~2 trillion
- Amount administered in asset management assistance business: KRW 1.5 billion
- Comprehensive credit information service



# **Shinhan Private Equity Company Overview**





## **Profile**



Shinhan Private Equity is the first local private equity company in Korea established in Dec. 2004 with a 100% capital contribution by Shinhan Financial Group.

- Incorporation Date: December 8, 2004
- · Shareholders' Equity: KRW 10 billion
- Asset under Management : KRW 1.6 trillion
- Key Milestones

2004. 12.	Shinhan Private Equity Established
2004. 12	Joined Shinhan Financial Group as a subsidiary
2005. 08	Established Shinhan NPS private Equity Fund 1st
2008. 06	Established Shinhan Private Euity Fund 2 <sup>nd</sup>
2008. 12	KOREA Capital Market the bell League Table
	Awards- Best M&A Deal by PEF
2011. 10	Acquired discretionary investment advisory license
2011. 10	Acquired discretionary investment advisory license Changed its name to Shinhan Private Equity Investment Management
2011. 11	Changed its name to Shinhan Private Equity Investment Management

# **Operation Overview**



- Investment Amount : KRW 300 billion
- Independently managed by Shinhan PE
- Currently in liquidation proceedings

### Shinhan Private Equity Fund 2nd

- Investment Amount : KRW 460 billion
- Independently managed by Shinhan PE
- Invested KRW 280.7 billion in domestic market no 1 newsprint paper manufacturing company Jinju paper and other 4 companies

Shinhan Stonebridge Petro Equity Fund

- Investment Amount : KRW 818.2 billion
- jointly invested and operated by Shinhan PE & Stonebridge
- Invested KRW 800 billion in SK Incheon Petrochem



# **Forward-Looking Statements**

Shinhan Financial Group's 2013 e-Brochure may contain forward-looking statements to provide value-added account of Shinhan Financial Group's businesses and results of operations.

These forward-looking statements reflect our current views with respect to future events and performance, and are generally identified by the use of forward-looking terminology, such as "expect", "plan", "intend", and similar expressions.

You are cautioned not to place undue reliance in these forward-looking statements, which reflect management's current analysis of future events.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.